

Calculation principles - thresholds (1/2)



	Mobile Postpaid	Mobile Prepaid	Mobile Internet
A	120	225	50
B	30	180	18
C	30		
<	<		

Belgacom TV	Internet	Voice Access Fix
110	90	45
40	35	18
30		
<		

- Mobile Postpaid (activations only – Conversion not Incl)
- Mobile Prepaid (including partnering)
- Mobile Internet (all types and options)
- Belgacom TV Access
- Internet Access Fix
- Voice Access Fix (PSTN, ISDN)

... at least 2 of the 3 thresholds => the partner is "A"

... at least 2 of the 3 thresholds => the partner is "B"

... a total amount of transactions => the partner is "C"

Calculation principles - final classification (2/2)

Mobile & Fix

	A	B	C	<
A	Platinum	Gold	Silver	Silver
B	Gold	Silver	Bronze	Bronze
C	Silver	Bronze	Bronze	/
<	Silver	Bronze	/	/